




KALPAVRIKSHA

TECHNO LOGISTICS SOLUTIONS

*Kalpavriksha Logitech Services Pvt Limited*

Logistics Redefined 'n' Simplified



## About the Company

- Set up in 2013, by a team of professionals with extensive experience in logistics solutions across industry verticals.
- **Services:** Fleet Management, People Logistics, Warehousing, Transportation, Project Logistics
- Clientele list includes **Capgemini, Xchnanging, Kennametal Shared Services, Ecron Acunova, CCI, Minacs Services, Global Dial, Flipkart, Amazon, Big Basket, Snapdeal, Gojavas, Ecom Express, The Leela Hotels.**
- Profitable Business Model with turnover of **INR 20.00** within 3 years.
- More than **100 employees**, direct & indirect, spread across **6** locations.
- Very strong vendor pool of **150+ Business Associates.**
- Managing **500+ vehicles for CPM** and **200+ vehicles for SCM.**
- Transporting more than 2000 employees and 100 tones of loads of ecommerce partners per day

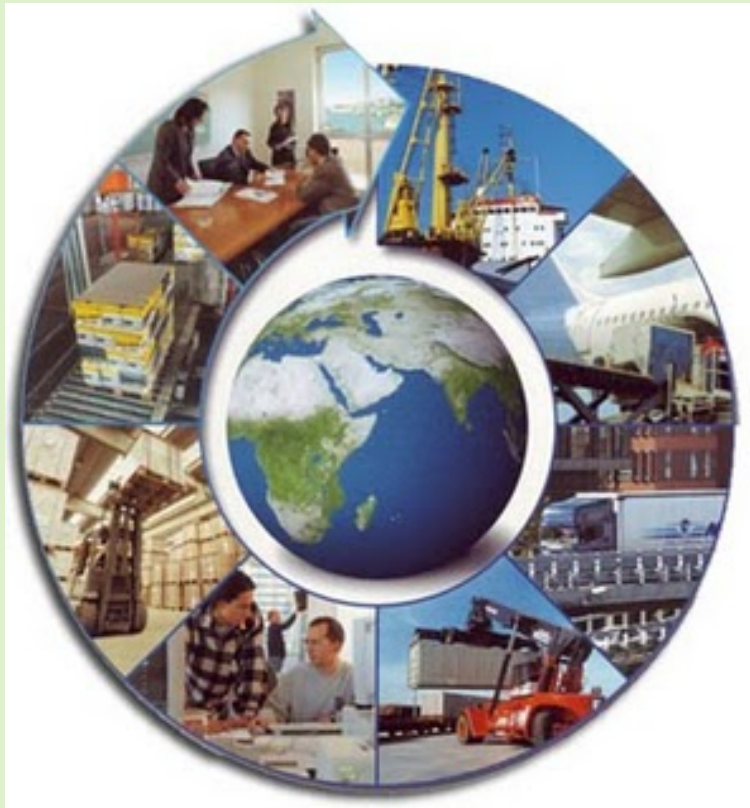


Our organization is run by a team of experience & motivated professionals who understand the core concepts of projects and the critical aspects of completing them on time by ensuring the delivery deadlines. Our experience, education and training in this field enables us to transcend to the entire customer's satisfaction.

**We envision our organization "To be the leader in the field of Total Logistics".**

We endeavour to provide our customers with the highest quality and cost-effective services through constant innovations and customized technology, which enable us to accomplish successful and win win business relationship with our esteemed customers and partners.

# An Introduction



**NATIONWIDE FACILITIES**  
**END-TO-END DISTRIBUTION SERVICES**

# Mission & Vision

KALPAVRIKSHA

Total Logistics

## ❖ **Mission:**

- ❖ Attract Skills & partnership for continual growth
- ❖ Building, strategic partnership of service providers enabling extended competency portfolios for appropriate end-to-end logistics offerings.
- ❖ Build opportunity of wealth creation for employees & partners through a long-term engagements.
- ❖ Provide employment to lowest strata of the society
- ❖ Continuously offer customized, globally benchmarked, value-added end-to-end solutions.
- ❖ Be a strategic weapon for its customers - by enhancing customers revenue/profit and partnering in driving their strategic business goals

## ❖ **Vision :**



# Strategic Partners

KALPAVRIKSHA

Total Logistics



**Pincha and Company**

**Apple Logistics**

**MASSCO Logistics**

**Sony Logistics**

**T M Travels**

**Gajanana Travels**



***EMPLOYEE TRANSPORT SOLUTIONS***

- ❖ **Corporate Fleet Management**
- ❖ **Corporate Transport Management**
- ❖ **Corporate Logistics Solution**
- ❖ **Travel Desk Management**
- ❖ **Spot Rentals and Holiday Tourism**
- ❖ **Customized Technology Enabled Fleet**
- ❖ **Cost and Route optimization by Customized Technology usage**
- ❖ **Value Added Services**

**IT/BPO****AUTOMOTIVE  
MANUFACTURING****MEDIA/TELECOM****PHARMA****HEALTH CARE****HOSPITALITY**

***SUPPLY CHAIN MANAGEMENT***

- ❖ **Warehousing**
- ❖ **In-plant Operation**
- ❖ **Fleet Management**
- ❖ **After-market Distribution**
- ❖ **Inbound/Outbound Logistics**
- ❖ **Primary & Secondary Transportation**
- ❖ **Interplant Transportation**
- ❖ **Tertiary Distribution**
- ❖ **Freight Consolidation**
- ❖ **International Logistics**
- ❖ **Value Added Services**
- ❖ **Customized Fleet for Express Cargo**
- ❖ **Projects**
- ❖ **Reverse Logistics**

***AUTOMOTIVE******MANUFACTURING******RETAIL FMCG******EXPRESS******PROJECTS******HOSPITALITY***

***TOTAL ECOMMERCE LOGISTICS SOLUTIONS***

- ❖ **End to End Delivery Centre Operations**
- ❖ **Time Bound Pickup and Delivery Services**
- ❖ **COD Services**
- ❖ **Special Packaging and Special Handling**
- ❖ **Bikers, Small & Bigger Sized customized Containerized vehicles.**
- ❖ **interstate and Inter district vehicle movement**
- ❖ **B2 B and B 2 C Operational Solutions**
- ❖ **Last Mile Delivery**
- ❖ **Route Planning and Optimization**
- ❖ **Value Added Services**
- ❖ **Technology Enabled Customized Fleet**
- ❖ **Reverse Logistics**

***FODD &  
BREWERAGES******GROSERIES******COSMETICS******ELECTRIC &  
ELECTRONICS******CLOTHS & APEARALS******INFANT & KIDS  
MATERIALS***



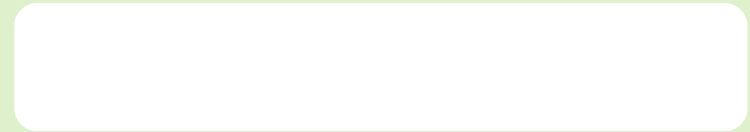


## Employee Transport Solutions





## Employee Transport Solutions KLSPL Expertise and Experience



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- ❖
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- ❖
- ❖



# Kalpavriksha Advantage

- Strict punctuality as per work schedules.
- Reviews which is aligned with Key Performance Indicators (KPIs).
- Reduce/eliminate unplanned absence from site

- Optimization of resources.
- Standardization of best practices.

- Own Dedicated Vehicles for few of our clients.
- Capability to invest in own vehicles.

- *IT technologies such as GPS /RFID card readers.*
- *Optimum Routing and Scheduling*

- Modern technologies implemented for real-time track & trace and emergencies.
- Periodical audit health check up for drivers and Staff to ensure good health and precautions. .
- Aim to achieve total safety in line with the customer's expectations.
- Lady employee home drop track in the night consultation with client

# Business Implementation & Solution Design

KALPAVRIKSHA

Total Logistics

## Pre-solution Phase

### Opportunity Study

- Detailed Analysis of project requirements on basis of inputs provided by clients.
- Understanding the current and future scope of business with client.



### Feasibility Study

- Financial Requirement
- Compliances Requirement
- Resources Requirement
- Technical Requirement
- Defining Timelines
- Determining critical factors

## Solution Phase

### Detailed Study

- Detailed Analysis and study clients' requirements.
- Drafting all requirements in a document.
- Drafting of detailed query sheet to customer.
- Distributing Accountabilities & Responsibilities



### Solution Design

- On the basis of Opportunity Study, Feasibility Study & Detailed study, master plan is prepared.
- 'Costing' is prepared.
- Sending the proposal to the client.
- Finalizing the Team
- Negotiation with client on various cost components.

## Post - Solution Phase

### Pre-implementation

- Business order is closed on the proposed solution.
- Financial Management & Planning.
- Transition to Operations Team.
- Identifying vendors for Drivers, Vehicles & other technical requirements.
- Developing Communication Plan

### Implementation

- Study of client's operations and working patterns.
- Recruitment of Drivers.
- Deployment of Vehicles and other amenities.
- Training of Drivers – Safety, SOPs, Policies etc.

### Post-implementation

- Client satisfaction assessment.
- Document the lessons learnt.
- Leveraging the existing Solution and cost effectiveness approach
- Bringing transparency and standardization of process as per agreed SLA and KPI
- Review mechanism – scheduling meetings and weekly MIS reports.

# Supply Chain Solution

## Warehouse Management :

Before an inbound shipment enters to the warehouse and until after an outbound shipment leaves, KLSPL's Warehouse Management solution optimizes every move – from raw materials to finished goods, and the material handling equipment and people who move them – enabling the most agile, productive and lean distribution operations possible. That means lower distribution costs and improved return on your supply chain investment.

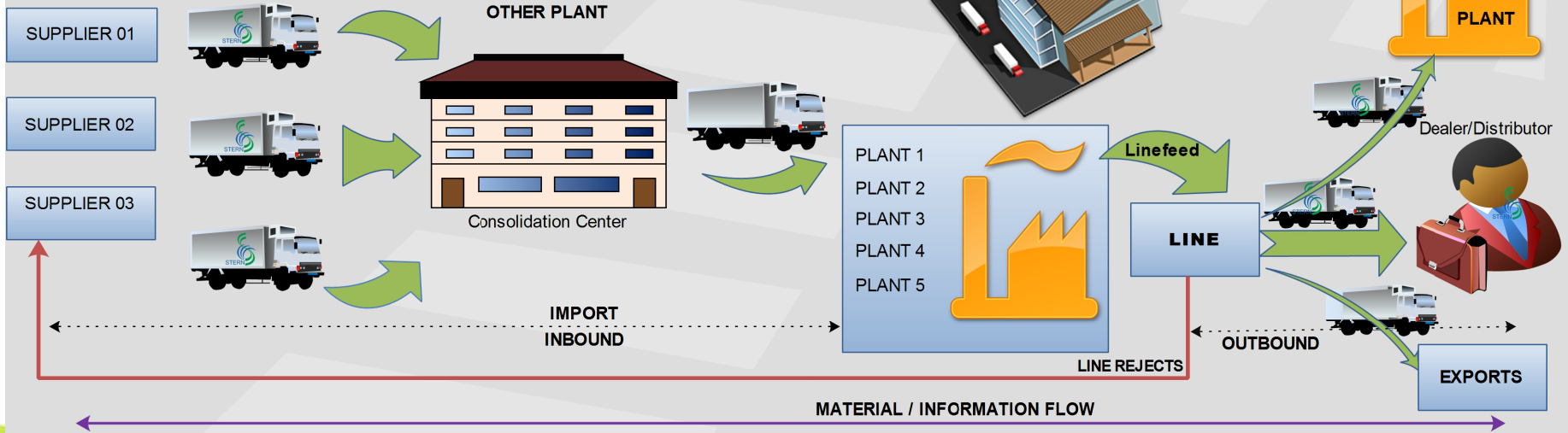
## Transport Management :

We provide transport solutions which helps you streamline transport operations, reduce cost, comply with company regulations and show the greater visibility and control over the entire process, the team always executes end to end solutions with the multiple range of vehicles from procurement to last mile deliveries in all the industry verticals like Retail, Automotive, Manufacturing, Telecom and Pharma with both dedicated and non dedicated fleet module.

## Vendor Management :

To give the real value to our customer demands, KLSPL drives **PROCURE – CONSOLIDATE – DELIVERY module** to create smooth and healthy business relation between the customer and vendor, with our multimodal transport (Road, Rail and Air) expertise we will always able to provide best and cost effective time bound customized solutions to our esteemed customers.





## Transportation

- Primary & Secondary Transportation.
- Milk Run and Relocation
- Refrigerated Movements.
- Project and Port Movements.
- Inbound & Outbound
- Odd dimension Carriages
- Last Mile Delivery.

## Warehousing

- Mother warehouse.
- Distribution Centre.
- Inventory Management.
- Manpower Supply.

## Vendor Management

- Procurement.
- Consolidation.
- Execution.
- Delivery.



## Ethics & Compliance

*KLSP's uncompromising commitment to integrity, fairness and accountability is reinforced at all levels of the organization by:*



- *Setting high standards in our Code of Business Ethics & Conduct, that emphasize the values of integrity, personal ownership, teamwork and excellence.*
- *Maintaining a strong ethics and compliance management structure that reports to the highest levels of the company. Ensuring our employees receive comprehensive ethics training.*

# Our Customers



## Our Presence...



- Bangalore
- Hyderabad
- Chennai
- Delhi/NCR
- Kolkata
- Pune

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